General Price List

Remembering those who made life special

Family Owned and Operated since 1889
www.harperfuneralhome.com

Funeral Directors
740 SR 930 E
New Haven, IN 46774
260-493-4433

Effective December 1, 2014
General Manager: David Rousculp
Index

Consumer Information, Pricing Policy and Disclosures........Pages 3-5

General Price List of Professional Services..................Pages 6-7

Funeral Package Offerings ....................................Pages 8-21

  Burial Packages.............................................Pages 8-15

  Cremation packages .........................................Pages 16-19

Payment Options ..................................................Page 20

Casket Price List and Featured Caskets.....................Pages 21-26

Outer Burial Container Price List and Featured Vaults.....Pages 27-30

Urns ......................................................................Page 31

Flowers ....................................................................Page 32

Miscellaneous Merchandise ....................................Page 34

Monuments ..........................................................Pages 35-36

Keepsake Jewelry ..................................................Pages 37

Information about making Pre-Arrangements ..............Page 40
Remembering what made life special

Few things help in the healing process more than a meaningful ceremony that commemorates all that made a loved one special.

A ceremony enables family and friends to come together, to remember, to celebrate, and to pay tribute to someone who was a significant part of their lives. While each of us grieves differently, a structured ceremony is known to help all who participate.

Your tribute to a loved one can be just that - your tribute.

Whether simple or elaborate; spiritual or not; private or open to the community, your ceremony can be arranged in any manner you choose. You may wish to play special songs, display photos and memorabilia from home, or choose family members and friends to share stories of how their lives were touched by your loved ones. Whatever you choose, you’ll cherish the memories for a lifetime.

This booklet explains six popular choices for tribute ceremonies that are often selected by families for the ease of choosing a packages approach. Of course, you can freely choose to design a ceremony of your choice that brings comfort and peace to all who participate.

Please note that these packages do not include cash advance items or additional weekend and holiday rates.

This offering is not in lieu of our General Price List, but provided as a supplement to inspire you to remember all that made this life special...

...in your own special way.
Diversity in

Placement Choices for Final Resting Place

Companion Grave

Mausoleum

Family Gardens

Personal Tomb

Home

Niche

Burial

Scatter
Throughout 125 years and four generations, our staff has been privileged to serve you, along with families of New Haven and surrounding areas. Our policy has always been to provide full information to the public concerning funeral services, arrangements and prices.

Today, when individual attitudes require a variety of funeral service alternatives, you will discover our Itemized Pricing Guide to be helpful and informative when considering service details. Confirmed provisions for Payment in Full is required at the conclusion of the arrangement conference or prior to the date of funeral visitation or ceremony, depending on services selected. Payment options are also explained on page 22.

Greater satisfaction will come through careful consideration of the details offered and their value to fulfill your personal needs. The following price quotations are provided to assist you during these considerations.

We will provide further explanations of detailed funeral arrangements, packages, or any of the information provided in this guide at the arrangement conference.

The goods and services that follow are those we can provide to our families. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.
PRICES FOR OUR SERVICES

BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF $3,895.00

Our charge for this service includes 24-hour availability of staff, consultation and arrangements with family, clergy, cemetery or crematory and other as required, preparing, filing and securing notices, authorization and permits, assistance with forms, and notary service.

This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select.
(This fee is already included in our charges for direct cremation, immediate burials and forwarding or receiving remains).

EMBALMING $755.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

OTHER PREPARATION OF THE BODY

Dressing, casketing, cosmetizing $275.00
Special restoration (i.e. donor or autopsy case) (per hour charge) $200.00
Preparation of body for identification prior to cremation $275.00
Minimum bathing, treatment and handling of unembalmed body $225.00
Hairdressing $50.00
Care of human remains over 4 days (per day charge) $50.00

LOCAL TRANSFER OF REMAINS TO FUNERAL HOME $325.00
LOCAL TRANSFER OF REMAINS TO CREMATORY $325.00
MILE CHARGE FOR ALL VEHICLES OUTSIDE 20 MILE RADIUS $3.60
(plus transfer base rate, prevailing fuel expenses per gal., food/lodging expenses when necessary)

USE OF FACILITIES AND STAFF FOR CALLING (4 hours) $450.00
Or use of equipment and staff for calling elsewhere $450.00
Additional Charge for Saturday after Noon, Sunday or Holidays $495.00

USE OF FACILITIES AND STAFF FOR CEREMONY $550.00
Or use of equipment and staff for ceremony elsewhere $550.00
Additional Charge for Saturday after Noon, Sunday or Holidays $495.00

COMMittal SERVICE FOLLOWING CEREMONY $250.00

USE OF FACILITIES AND STAFF FOR MEMORIAL SERVICE $550.00
Or use of equipment and staff for service elsewhere without remains present $475.00
Additional Charge for Saturday after Noon, Sunday or Holiday memorial service $495.00
Use of facilities and staff for 1 hour private viewing (limit 10 people) $300.00

USE OF EQUIPMENT AND STAFF FOR GRAVESIDE SERVICE $295.00
Additional charge for graveside service after Noon on Saturday, Sunday or Holidays $500.00

HEARSE $295.00
LIMOUSINE (for first three hours, including driver) $325.00
LEAD /CLERGY CAR or UTILITY VEHICLE $150.00
PRICES FOR OUR SERVICES

ALTERNATIVE SELECTIONS

FORWARDING OF REMAINS TO ANOTHER FUNERAL HOME $5,575.00
Our charge for this service includes local transfer of remains to funeral home, embalming, basic services of funeral director and staff, dressing, casketing, cosmetizing and motor equipment to local point of transportation. This charge does not include viewing, ceremony, merchandise or shipping charges.

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME $4,545.00
Our charge for this service includes local transfer of remains to funeral home (from local airport), basic services of funeral director and staff, and transfer of remains to local cemetery or crematory. This charge does not include viewing, ceremony, graveside service, merchandise or mileage.

DIRECT CREMATION available from $3,995.00 to $18,995.00
Our charge for this service includes local transfer of remains to funeral home, basic services of funeral director and staff, preparation of body for identification prior to cremation, and transfer to local crematory. This charge does not include crematory fee, embalming, viewing or memorial service.
If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are traditional wood caskets, cremation only caskets or cardboard cremation containers.

Direct cremation with container provided by purchaser $3,995.00
Direct cremation with alternative container described below:
Minimum cardboard container $4,245.00

IMMEDIATE BURIAL available from $4,995.00 to $29,995.00
Our charge for this service includes local transfer of remains to funeral home, basic services of funeral director and staff, dressing, casketing and cosmetizing, and transfer to a local cemetery. This fee does not include embalming, viewing, ceremony or graveside service.
Immediate burial with casket provided by purchaser $4,995.00
Immediate burial with minimum casket described below: $6,490.00
Kloth covered composite board casket with lining $1,495

COMMittal SERVICE FOLLOWING CEREMONY $250.00

CASKETS available from $1,495.00 to $25,000.00

OUTER BURIAL CONTAINERS available from $1,095.00 to $10,000.00

Cremation Fee $500.00
TRADITIONAL Funeral Service  BEST VALUE

THIS COMPLETE PACKAGE INCLUDES:

• Professional services of funeral director and staff
• Embalming of the deceased
• Other preparation of the body (dressing, casketing and cosmetizing)
• Hairdressing
• Local removal and transfer of the remains to the funeral home
• Use of facilities and staff for visitation and viewing
• Use of facilities and staff for funeral ceremony
• Lead car
• Hearse
• Utility Vehicles
• Choice of casket on next page
• Custom Embroidered Insert Panel for Casket
• Family choice of Wilbert Stainless Steel Vault (Triune, Cameo Rose, Veterans)
• Custom Legacy Print for Vault Cover
• Premium register book
• Memorial folders or prayer cards (150)
• Acknowledgment Cards (100)
• Bookmarks (5 laminated)
• Video Tribute (50 pics)
• 1 Thumbie (Sterling Silver Grand Charm w/18” chain or tie tac/lapel pin)
• Premium Flower Casket Spray, 6 Boutineers

$13,750

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.
• Choice of casket

• Premium register book
• Service folders or prayer cards (150)
• Acknowledgment Cards (100)
• Bookmarks (5 laminated)

• Video Tribute (50 pics)

• Flower Package

• Custom Embroidered Insert Panel for Casket

• Family choice of Wilbert Stainless Steel Vault

• Custom Legacy Print for Vault Cover

• 1 Thumbie

Shown in 14k gold
TRADITIONAL Funeral Service EXCELLENT VALUE

THIS COMPLETE PACKAGE INCLUDES:
• Professional services of funeral director and staff
• Embalming of the deceased
• Other preparation of the body (dressing, casketing and cosmetizing)
• Hairdressing
• Local removal and transfer of the remains to the funeral home
• Use of facilities and staff for visitation and viewing
• Use of facilities and staff for funeral ceremony
• Lead car
• Hearse
• Utility Vehicles
• Family choice of casket on the next page
• Custom Embroidered Insert Panel for casket
• Wilbert Tribute Vault
• Custom Legacy print for vault cover
• Premium register book
• Memorial folders or prayer cards (150)
• Acknowledgment Cards (100)
• Bookmarks (5 laminated)
• Video Tribute (50 pics)
• Deluxe Flower Casket Spray, 6 Boutineers

$12,500

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.
TRADITIONAL FUNERAL SERVICE

EXCELLENT VALUE

- Choice of casket
  - 887 Keystone Blue
  - 512 Orchid Blend Gray
  - Dakota Poplar
  - 23rd Psalm

- Premium register book
- Service folders or prayer cards
- Acknowledgment Cards
- Bookmarks

- Flower Package

- Custom Embroidered Insert Panel for Casket

- Wilbert Tribute Vault

- Custom Legacy Print for Vault Cover

- Video Tribute (50 pics)
TRADITIONAL Funeral Service CLASSIC VALUE

THIS COMPLETE PACKAGE INCLUDES:
• Professional services of funeral director and staff
• Embalming of the deceased
• Other preparation of the body (dressing, casketing and cosmetizing)
• Hairdressing
• Local removal and transfer of the remains to the funeral home
• Use of facilities and staff for visitation and viewing
• Use of facilities and staff for funeral ceremony
• Hearse
• Family choice of casket on next page
• Wilbert Venetian Vault
• Custom Legacy print for vault cover
• Premium register book
• Memorial folders or prayer cards (150)
• Acknowledgment Cards (100)
• Bookmarks (5 laminated)
• Video Tribute (50 pics)
• Standard Flower Casket Spray, 6 Boutineers

$10,500

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.
• Choice of casket

• Premium register book
• Service folders or prayer cards
• Acknowledgment Cards
• Bookmarks

• Flower Package

• Wilbert Venetian Vault

• Custom Legacy Print for Vault Cover

• Video Tribute (50 pics)
IN HONOR of their SERVICE

THIS COMPLETE PACKAGE INCLUDES:
- Professional services of funeral director and staff
- Embalming of the deceased
- Other preparation of the body (dressing, casketing and cosmetizing)
- Hairdressing
- Local removal and transfer of the remains to the funeral home
- Use of facilities and staff for visitation and viewing
- Use of facilities and staff for funeral ceremony
- Lead car
- Hearse
- Utility Vehicles
- Veterans casket
- Custom Embroidered Insert Panel for Casket
- Wilbert Stainless Steel Veterans Vault
- Custom Legacy Print for Vault Cover
- Flag Case
- Premium register book
- Memorial folders or prayer cards (150)
- Acknowledgment Cards (100)
- Bookmarks (5 laminated)
- Video Tribute (50 pics)
- 1 Thumbie (Sterling Silver Grand Charm w/18” chain or tie tac/lapel pin)
- Premium Flower Casket Spray, 6 Boutineers

$12,000

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.
In Honor of Their Service

- 18 Gauge “Freedom”
- Wilbert Stainless Steel Veterans Vault
- Custom Embroidered Insert Panel for Casket
- Custom Legacy Print for Vault Cover
- Video Tribute (50 pics)
- Flag Case
- Flower Package
- 1 Thumbie
- Premium register book
- Service folders or prayer cards
- Acknowledgment Cards
- Bookmarks
- Shown in 14k gold
TRADITIONAL Tribute Service

THIS COMPLETE PACKAGE INCLUDES:
- Professional services of funeral director and staff
- Embalming of the deceased
- Other preparation of the body (dressing, casketing and cosmetizing)
- Hairdressing
- Local removal and transfer of the remains to the funeral home
- Transfer of remains to crematory or church
- Crematory Fee
- Use of facilities and staff for visitation and viewing
- Use of facilities and staff for funeral ceremony
- Use of rental casket with insert for viewing
- Family choice of urn from Anasazi Collection
- Premium register book
- Memorial folders or prayer cards (150)
- Video Tribute (50 pics)
- Acknowledgment Cards (100)
- Bookmarks (5 laminated)
- 1 Thumbie (Sterling Silver Grand Charm w/18" chain or tie tac/ lapel pin)
- Premium Flower Casket Spray, 6 Boutineers

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.

$9,500
TRADITIONAL Tribute Service

- Premium register book
- Service folders or prayer cards
- Acknowledgment Cards
- Bookmarks

- Flower Package

Anasazi™ Series

- Anasazi Series Urn

- Video Tribute (50 pics)

- Thumbie

- Freeport Rental Casket with Insert
REMEMBRANCE Service

THIS COMPLETE PACKAGE INCLUDES:
• Professional services of funeral director and staff
• Local removal and transfer of the remains to the funeral home
• Transfer of remains to crematory
• Crematory Fee
• Use of facilities and staff for funeral ceremony
• Choice of any urn from the Avondale Series
• Premium register book
• Memorial folders or prayer cards (150)
• Video Tribute
• Acknowledgment Cards (100)
• Bookmarks (5 laminated)

$6,500

Cash advance items are those paid to third parties on your behalf and may include but are not limited to: Honorarium for Clergy, Death Certificates, Flowers, Organist, Obituary, Opening and Closing of the Grave and associated cemetery charges.
• Premium register book
• Service folders or prayer cards
• Acknowledgment Cards
• Bookmarks

• Video Tribute (50 pics)

• Avondale Series Urn
PAYMENT OPTIONS

• Cash*
• Check*
• Cashiers Check*
• Money Order*
• Pre-funded Pre-Arrangement
• Verified Life Insurance Assignment*

  (2.5% admin. fee applied to assigned insurance benefits) + 4.5% 3rd party fee

• Credit Card*

  (3.0% processing fee will be added to the amount charged)

Our products and services are priced to provide you unlimited access to professionally trained personnel, accommodating facilities and an extensive variety of the highest quality merchandise at your convenience.

WE DO NOT INVOICE ESTATES

NO SUMS ARE PAYABLE IN INSTALLMENTS

A $50.00 CHARGE WILL BE APPLIED TO ALL RETURNED CHECKS

CASH ADVANCES and SALES TAX ARE DUE AT THE ARRANGEMENT CONFERENCE

*Interest of 1.5% a month will begin to accrue ten days after arrangement date on unpaid balance not assigned.
**PRODUCT DESCRIPTION**

1. 2889 Majestic Brushed 48 oz. Polished Bronze  
2. Victoriaville Mahogany  
3. Monarch Walnut  
4. Morgan Cherry  
5. 3831 Majestic Brushed Stainless Steel  
6. Wabash Cherry  
7. 3964 Medallion Stainless Steel  
8. Dover Oak  
9. Myra Maple  
10. 3946 Blue Brushed Stainless Steel Beige Velvet  
11. 3946 Beige Velvet  
12. Southern Pecan  
13. Testament Oak  
14. 5298 Silver Rose 18 Gauge Steel  
15. Dakota Poplar Solid Poplar  
16. 23rd Psalm Solid Poplar  
17. 843 Midnight Blue 18 Gauge Steel  
18. 447 Coral Mist 18 Gauge Steel  
19. 887 Keystone 18 Gauge Steel  
20. 512 Orchid Blend Grey 18 Gauge Steel  
21. 506 Winter Bloom 18 Gauge Steel  
22. 887 Freedom Blue Veterans18 Gauge Steel  
23. Webster Poplar  
24. Clark Ash  
25. 572 Coral Mist 18 Gauge Steel  
26. 573 Pacific Blue 18 Gauge Steel  
27. 623 Metallic Bronze 20 Gauge Steel  
28. 623 Metallic Silver 20 Gauge Steel  

**SPECIALTY PRODUCT DESCRIPTION**

29. Marvel Ash Veneer (27” Interior)  
30. 1942 Cedartone 18 Gauge Steel (27.25” Interior)  
31. 1471 Landen 20 Gauge Steel (27.25” Interior)  
32. 1123 Pewter 20 Gauge Steel, NG  
33. Kloth  
34. Shipping Case  

**CREMATION/ALTERNATIVE CONTAINER**

35. Freeport Rental  
36. Genesis Corrugated Container  
37. Minimum Corrugated Alternative Container  

**INTERIOR MATERIAL**

<table>
<thead>
<tr>
<th>PRODUCT DESCRIPTION</th>
<th>INTERIOR MATERIAL</th>
<th>PRICE</th>
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<tbody>
<tr>
<td>Majestic Brushed</td>
<td>Pearl Velvet</td>
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<tr>
<td>Polished Bronze</td>
<td>Milano Velvet</td>
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<td>Milano Eggshell Velvet</td>
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<td>Beige Velvet</td>
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<td>Pink Velvet</td>
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</tr>
<tr>
<td>Blue Velvet</td>
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<td>Pink Velvet</td>
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<td>Khaki Basketweave</td>
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<tr>
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<td>Rosetan Crepe</td>
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<td>Rosetan Crepe</td>
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<td>White Interior</td>
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<tr>
<td>White Interior</td>
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</tr>
</tbody>
</table>

We proudly use caskets made and distributed by Aurora Casket Company, A Hoosier Company.

Warranties:

Our funeral home makes no representations or warranties about the protective value of certain caskets or outer burial containers other than those made by the manufacturer. The only warranties expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties, if any, extended by the manufacturer thereof. No other warranties of merchandising fitness for a particular product are extended by the seller.

See photos on pages 22-26.
Our FINEST Collection

1. 48 oz. Polished Bronze
   $25,000

2. Solid Mahogany
   $15,000

3. Monarch Walnut
   $10,000

4. Morgan Cherry
   $5,995

5. Majestic Brushed Stainless Steel
   $5,250

6. Wabash Cherry
   $4,450

7. Medallion Stainless Steel
   $3,995

8. Dover Oak
   $3,950
Our TIMELESS ELEGANCE Collection

9. Myra Maple $3,950
10. Blue Brushed Stainless Steel $3,695
11. Hyacinth Brushed Stainless Steel $3,695
12. Southern Pecan $3,495
13. Testament Oak $3,450
14. Silver Rose 18 Gauge $3,450
15. Dakota Poplar $2,895
16. 23rd Psalm Poplar $2,895
Our **CLASSIC TRADITIONS** Collection

<table>
<thead>
<tr>
<th>Number</th>
<th>Model</th>
<th>Price</th>
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<tbody>
<tr>
<td>17</td>
<td>Midnight Blue 18 Gauge</td>
<td>$2,895</td>
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<td>18</td>
<td>Coral Mist 18 Gauge Steel</td>
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<td>19</td>
<td>Keystone 18 Gauge Steel</td>
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<td>20</td>
<td>Orchid Blend Gray 18 Gauge Steel</td>
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<tr>
<td>21</td>
<td>Winter Bloom 18 Gauge Steel</td>
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<td>22</td>
<td>Freedom Blue 18 Gauge Steel</td>
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<tr>
<td>23</td>
<td>Webster Poplar</td>
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</tr>
<tr>
<td>24</td>
<td>Clark Ash</td>
<td>$2,695</td>
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</table>
Our COMMEMORATIVE Collection

25. Coral Mist 18 Gauge Steel
   $2,495

26. Pacific Blue 18 Gauge Steel
   $2,495

27. Metallic Bronze 20 Gauge Steel
   $1,995

28. Metallic Silver 20 Gauge Steel
   $1,995
SPECIALTY PRODUCT Collection

29. Marvel Ash/Veneer 27” Interior
   $2,850

30. Cedartone 18 Gauge Steel 27.25” Interior
   $2,450

31. Landen 20 Gauge Steel 27.25” Interior
   $2,195

32. Pewter 20 Gauge NG Steel
   $1,850

33. Kloth
   $1,495

34. Freeport Rental
   $1,650

35. Genesis Corrugated Cardboard
   $1,295

36. Minimum Alternative Container
   $250
## OUTER BURIAL CONTAINER PRICE LIST

<table>
<thead>
<tr>
<th>VAULT</th>
<th>MATERIAL</th>
<th>PRICE</th>
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<tbody>
<tr>
<td>Wilbert Bronze Ultimate</td>
<td>Bronze, ABS Plastic</td>
<td>$10,000</td>
</tr>
<tr>
<td>Wilbert Bronze Triune</td>
<td>Bronze, ABS Plastic</td>
<td>$3,295</td>
</tr>
<tr>
<td>Wilbert Stainless Steel Triune</td>
<td>SST, ABS Plastic</td>
<td>$2,395</td>
</tr>
<tr>
<td>Wilbert Stainless Steel Triune (Cameo Rose)</td>
<td>SST, ABS Plastic</td>
<td>$2,395</td>
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<tr>
<td>Wilbert Stainless Steel Triune (Veterans)</td>
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<td>$2,395</td>
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<td>Wilbert Tribute</td>
<td>ABS Plastic</td>
<td>$1,995</td>
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<tr>
<td>Wilbert Venetian</td>
<td>ABS Plastic</td>
<td>$1,650</td>
</tr>
<tr>
<td>Wilbert Monticello</td>
<td>Strentex Plastic</td>
<td>$1,350</td>
</tr>
</tbody>
</table>

### GRAVELINER PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>MATERIAL</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wilbert Monarch None</td>
<td>$1,095</td>
</tr>
</tbody>
</table>

### SPECIALTY PRODUCT DESCRIPTION

<table>
<thead>
<tr>
<th>VAULT</th>
<th>MATERIAL</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wilbert 34” SST Triune</td>
<td>ST, ABS Plastic</td>
<td>$3,495</td>
</tr>
<tr>
<td>Wilbert 34” Venetian</td>
<td>ABS Plastic</td>
<td>$2,695</td>
</tr>
<tr>
<td>Wilbert 34” Monticello</td>
<td>Strentex Plastic</td>
<td>$1,795</td>
</tr>
<tr>
<td>Wilbert 34” Monarch</td>
<td>None</td>
<td>$1,495</td>
</tr>
</tbody>
</table>

### CREMATION BURIAL CONTAINER

<table>
<thead>
<tr>
<th>VAULT</th>
<th>MATERIAL</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wilbert Bronze Triune</td>
<td>Bronze, ABS Plastic</td>
<td>$1,495</td>
</tr>
<tr>
<td>Wilbert Stainless Steel Triune</td>
<td>SST, ABS Plastic</td>
<td>$1,250</td>
</tr>
<tr>
<td>Wilbert Stainless Steel Triune (Cameo Rose)</td>
<td>SST, ABS Plastic</td>
<td>$1,250</td>
</tr>
<tr>
<td>Wilbert Stainless Steel Triune (Veterans)</td>
<td>SST, ABS Plastic</td>
<td>$1,250</td>
</tr>
<tr>
<td>Wilbert Venetian</td>
<td>ABS Plastic</td>
<td>$995</td>
</tr>
<tr>
<td>Wilbert Universal</td>
<td>Strentex Plastic</td>
<td>$850</td>
</tr>
</tbody>
</table>

*Pictured on page 30.

**Warranties:**

Our funeral home makes no representations or warranties about the protective value of certain caskets or outer burial containers other than those made by the manufacturer. The only warranties expressed or implied, granted in connection with the goods sold with this funeral service are the expressed written warranties if any, extended by the manufacturer thereof. No other warranties of merchandising fitness for a particular product are extended by the seller.
WHAT WILL BE AT THE GRAVESIDE?
The burial vault is usually set at the graveside for a brief service before interment. After the service, the cover will be placed over the base and sealed, and the grave will be backfilled, compacted, and then seeded or sodded.

Personalization CHOICES
The personalization of a vault allows for reflection on a cherished memory at the graveside service. As shown below, meaningful choices are available to personalize the carapace (cover) on many vaults to help you prepare a final, fitting tribute at the cemetery.

WILBERT CUSTOM LEGACY SERIES
The Wilbert Custom Legacy Series program offers the opportunity to choose cherished images for a special memorial collage to honor a loved one.

PERSONALIZATION PLUS PROGRAM
The Personalization Plus program allows personalization of a vault with a specialty chosen image.

WILBERT LEGACY SERIES PRINTS
Wilbert Legacy Series prints offers a unique method of personalization that is applied to the top of selected vault covers.

LIFE REFLECTIONS APPLIQUES PRINTS
A unique adhesion process applies special words or a defining image to the top of a burial vault.
WHAT IS A BURIAL VAULT?

A burial vault is a lined and sealed outer receptacle that houses the casket. It protects the casket from the weight of the earth and heavy maintenance equipment that will pass over the grave. It also helps resist water and preserves the beauty of the cemetery or memorial park by preventing the ground from settling.

If it’s not lined and sealed... it’s not a burial vault.

An outer burial container, or grave-box, is an unlined concrete box with drainage holes to allow ground water to escape.

Burial vaults are constructed of high-strength concrete and reinforced with a metal or plastic liner. They provide the most lasting protection.

By definition, if an outer burial container is not lined and sealed, it’s not a burial vault.

SELECTING A BURIAL VAULT

As you select the vault for your loved one, you should consider several factors - the vault’s material, design and personalization options. The vault’s construction is a major consideration.

Wilbert burial vaults are offered in three levels of protection: PREMIUM, STANDARD AND BASIC.

<table>
<thead>
<tr>
<th>PREMIUM PROTECTION</th>
<th>STANDARD PROTECTION</th>
<th>BASIC PROTECTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>High-strength concrete, semi-precious corrosive-resistant metals and high-impact plastic combine for excellent durability.</td>
<td>High-strength concrete, stainless steel and high-impact plastic combine for durable inner protection in a double-reinforced vault.</td>
<td>Single reinforced vaults feature a concrete construction strengthened with plastic for extra support.</td>
</tr>
</tbody>
</table>

No Outer Burial  | Unlined Outer Burial  | Standard Lined and Sealed Outer Burial  |
## The WILBERT Collection

<table>
<thead>
<tr>
<th>Protection Level</th>
<th>Details</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ULTIMATE PROTECTION - WILBERT BRONZE</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, Bronze Carapace &amp; Concrete Cover, Personalization Options Available, Bronze Interior Reinforcement, Cover Fully Encased with Bronze, Base Fully Encased with Upgraded Plastic</td>
<td>$10,000</td>
</tr>
<tr>
<td><strong>PREMIUM PROTECTION - BRONZE TRIUNE</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, Bronze Carapace &amp; Concrete Cover, Personalization Options Available, Bronze Interior Reinforcement</td>
<td>$3,295</td>
</tr>
<tr>
<td><strong>STANDARD PROTECTION - ST TRIUNE</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, Stainless Steel Carapace &amp; Concrete Cover, Personalization Options Available, Stainless Steel Interior Reinforcement</td>
<td>$2,395</td>
</tr>
<tr>
<td><strong>STANDARD PROTECTION - CAMEO ROSE</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, Stainless Steel Carapace &amp; Concrete Cover, Personalization Options Available, Stainless Steel Interior Reinforcement</td>
<td>$2,395</td>
</tr>
<tr>
<td><strong>STANDARD PROTECTION - VETERAN</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, Stainless Steel Carapace &amp; Concrete Cover, Personalization Options Available, Stainless Steel Interior Reinforcement</td>
<td>$2,395</td>
</tr>
<tr>
<td><strong>BASIC PLUS PROTECTION - TRIBUTE</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, ABS Plastic Carapace &amp; Concrete Cover, Personalization Options Available</td>
<td>$1,995</td>
</tr>
<tr>
<td><strong>BASIC PLUS PROTECTION - VENETIAN</strong></td>
<td>High Strength Concrete, Upgraded ABS Plastic Liner, ABS Plastic Carapace &amp; Concrete Cover, Personalization Options Available</td>
<td>$1,650</td>
</tr>
<tr>
<td><strong>BASIC PROTECTION - MONTICELLO</strong></td>
<td>High Strength Concrete, Basic Strentex Plastic Liner</td>
<td>$1,350</td>
</tr>
</tbody>
</table>

In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a graveliner or burial vault will satisfy these requirements.

If you are purchasing a vault from E. Harper & Son, we do not claim that the vault is air and/or watertight. Please refer to the manufacturer’s warranty for the merchandise you purchased.

The vault company has a Set, Seal and Delivery fee of $275 for each vault. When necessary the vault company sets a tent for a $35.00 fee. These fees will be added as cash advances.
The WILBERT Collection of Urns

Avondale™ Series
- Avondale Slate
- Avondale Teal
- Avondale Russet

$350

Anasazi™ Series
- Anasazi Emerald
- Anasazi Lapis

$495

Barbados Bamboo

$195

Ceramic Series
- Midnight Star™
- Viridian Sky™
- Amber Sunset™

$250

Manchester

Flora® Series
- Wilbert Red Flora®
- Wilbert Green Flora®

$150
Flowers

Note: All casket sprays are priced at half casket sprays. Full couch sprays are an additional $200 each. Ribbons (Wife, Husband, Mother, Father, etc.) are $5 each. Images below are subject to availability and season. Number of flowers vary per size of spray.

<table>
<thead>
<tr>
<th>Casket Sprays</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>STANDARD:</td>
<td>$250</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DELUXE:</td>
<td>$350</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PREMIUM:</td>
<td>$450</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Standing Spray</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>STANDARD:</td>
<td>$175</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DELUXE:</td>
<td>$210</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PREMIUM:</td>
<td>$250</td>
<td></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Urn Sprays*</th>
<th></th>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>STANDARD:</td>
<td>$160</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DELUXE:</td>
<td>$190</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PREMIUM:</td>
<td>$220</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Urn not included

Rose Boutineer: $7.50 each
Other MERCHANDISE

Monuments (add 20% to price for premium stone color selections) $2,255-$6,450
Embroidered Cap Panels $250
Memorial Folders (1st 150 printed, $.15 each thereafter) $50-$150
Prayer Cards (1st 150 printed, $.15 each thereafter) $50-$150
Register Book $65-$150
Acknowledgement Cards (per box of 25) $15-$30
Thumbie’s Finger Print Jewelry $199-$1,595
Flag Case $150
Video Tribute (up to 50 pics) $125
Temporary Grave Marker $50
Crucifix $30
Cross $20
Bookmarks $2

*Above pricing does not include Indiana Sales Tax of 7.0%
MISSOURI RED
3-0 X 0.6 X 1-8 SERP TOP P5
4-0 X 1-0 X 0-6; 2" POLISH MARGIN
$4075.00

INDIA BLACK
3-0 X 0.6 X 1-8 SERP TOP P5
4-0 X 1-0 X 0-6; 2" POLISH MARGIN
$4075.00

KOENIG
VIRGINIA JR.
15009
RITA J.
90009

BANISTER GREY
3-0 X 0.6 X 1-8 SERP TOP B/R/P
4-0 X 1-0 X 0-8 T1 B/R/P
$3950.00

REICH
RAY J.
MAY 20, 1949
CHRIS D.
FEB. 16, 1948
DECEMBER 23, 2002

NORTH AMERICAN PINK BEVEL
3-0 X 1-0 X 0-4; PLT B/R/P
$2255.00

STANDARD

MISSOURI RED
INDIA BLACK
STANDARD MAHOGANY
COLONIAL ROSE
KEYSTONE BLUE

PREMIUM

INDIA RED
GALAXY
PREMIUM MAHOGANY
IMPERIAL PINK
MEDIUM BARRE

*IMPORTED GRANITE ALLOW 120 TO 180 DAYS
Keep the memory of your loved one with you forever with exquisite solid sterling silver jewelry. Each of these keepsakes can hold a small amount of cremated remains.
INFORMATION ABOUT PRE-ARRANGEMENT

WE CAN MAKE IT EASIER.
Eight out of ten people agree that advance funeral planning is a good idea; it is just a matter of deciding when to do it. We can make it easier for you today, right now.

We can help you answer tough questions like:
“Who would arrange my funeral if something happened to me tomorrow?”
“How will I know my wishes will be honored?”
“Who will have to pay for my funeral?”
“How much should I spend on my funeral?”

Why plan my funeral in advance?
Express your own wishes. Many people find value in planning a funeral that reflects their personality, interests and life’s work. Advance funeral planning ensures that your exact wishes are fulfilled and gives you a chance to discuss these wishes with your family too.
Relieve an emotional burden. It’s difficult to think about your own funeral, but consider how difficult these decisions would be while grieving for a loved one. Your advance funeral plan can include every detail from the service to the casket, music, flowers and more.
Relieve a financial burden. We offer many ways to fund your funeral in advance -- there is a plan to meet your specific need. By funding your prearrangement today, your survivors won’t need to bear the financial responsibility. Your life insurance and other assets can remain intact because you dedicated money specifically for the cost of your funeral.

Advance funeral planning allows you to consider all of your options. It gives you an opportunity to discuss your wishes with your family. Prearrangement ensures that your loved ones will be able to focus on the memories of your life rather than the details of your death.
How can we help to make it easier? We’ll be happy to tell you more.
Simply contact us today to discuss the benefits of advance funeral planning. You’ll be glad you did and will join our current policy owners who say... “We’re glad you prearranged.”

RELIEVE AN EMOTIONAL BURDEN FROM THOSE YOU LOVE.
EXPRESS YOUR OWN WISHES.
RELIEVE A FINANCIAL BURDEN FROM THOSE YOU LOVE.
AVOID CONFLICTS AMONG FAMILY AND FRIENDS.
What is the WILBERT FOUNDATION?
The Wilbert Foundation is a 501(c)(3) non-profit organization formed in September of 2002 as a vehicle by which Wilbert and its Licensee network could give back to the funeral industry and their respective communities. The Foundation’s first grant, to the Funeral Service Foundation, was presented in October 2002, at the NFDA Convention in the amount of $100,000 to support programs that benefit funeral directors, their clients, and the future of the industry.
During 2001, Wilbert recognized that a need existed to support an exclusive focus on children. It was decided that the Wilbert Foundation would concentrate on providing grants and resources to help children cope with the trauma of grief and death. Several opportunities to assist children in the grief process were explored, with a discovery made that a great financial need existed to assist Chaplain programs at Children’s Hospitals.

What does the WILBERT FOUNDATION do?
The Wilbert Foundation’s mission is to provide grants and resources to help children cope with the trauma of grief and death. A parallel exists between the emotional support a funeral professional provides to a family and how a pediatric chaplain consoles a child. The Foundation is determined to assist in providing support to children during their times of need to promote their lifelong emotional health.
To further this goal, they have partnered with the Pediatric Chaplains Network, a non-profit organization comprised of pediatric chaplains specializing in the care of children, to establish the Pediatric Chaplains Institute. By underwriting the development of a grief training curriculum, the Wilbert Foundation is helping chaplains to enhance their clinical skills and enable them to provide quality spiritual care to children and their families in a hospital or other health care setting.
We are proud of this accomplishment and will continue to work in ways which make positive differences in the lives of children and their families.